

# **Logistics Guidelines for suppliers**

#### Between

Companies of the Knipping Kunststofftechnik Group (listed under Item 3. and referred to hereinafter as AUFTRAGGEBER - PURCHASER)

#### And

### Suppliers

(referred to hereinafter as Auftragnehmer - SUPPLIER)

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#### 1. Purpose of the Agreement

This Agreement supplements the operational documents and processes such as Electronic Data Interchange (EDI), call-offs, orders, charges, credits, shipping process and commercial conditions. In the event of any conflicts arising between the aforementioned documents/processes and the terms of this agreement the terms of the latter shall apply. The latest version shall apply respectively, as published under <a href="https://www.knipping.de/agb/">https://www.knipping.de/agb/</a>.

#### 2. Validity

This logistics agreement applies to all plants of the Knipping Kunststofftechnik Group.

#### 3. Addresses and important contact partners:

#### Knipping Kunststofftechnik Gessmann GmbH, plant Leingarten

Postal address: Dieselstraße 27, D-74211 Leingarten Loading address: Dieselstraße 25, D-74211 Leingarten Billing address: Dieselstraße 27, D-74211 Leingarten

DUNS: 315564963 VAT ID: DE 145 803 074

#### Knipping Kunststofftechnik Gessmann GmbH, plant Talheim

Postal address: Sontheimer Feld 1, D-74388 Talheim Loading address: Sontheimer Feld 1, D-74388 Talheim Billing address: Dieselstraße 27, D-74211 Leingarten

DUNS: 342530473 VAT ID: DE 145 803 074

#### Knipping Kunststofftechnik King Plastic GmbH, plant Gummersbach

Postal address: Hammerwiese 3, D-51647 Gummersbach Loading address: Hammerwiese 3, D-51647 Gummersbach Billing address: Hammerwiese 3, D-51647 Gummersbach

DUNS: 325277119 VAT ID: DE811204710

#### Knipping Kunststofftechnik King Plastic GmbH, plant Ottendorf Okrilla

Postal address:: Bergener-Ring 14, D-01458 Ottendorf-Okrilla Loading address: Bergener-Ring 14, D-01458 Ottendorf-Okrilla Billing address: Bergener-Ring 14, D-01458 Ottendorf-Okrilla

DUNS: 330829503 VAT ID: DE811204710

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Planning and Scheduling/Order Centre:

Order Centre Leingarten and Talheim: Stefanie Hochuli

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Order Centre Gummersbach: Oliver Achenbach

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Order Centre Ottendorf-Okrilla: Tom Brand

email: tom.brand@knipping.de, phone +49 35205 4743 33

Goods receipt Leingarten: Jürgen Meyer, email: <a href="mailto:juergen.meyer@knipping.de">juergen.meyer@knipping.de</a>, phone: +49 7131 4063-52 Goods receipt Talheim: Alex Schlecht, email: <a href="mailto:juergen.meyer@knipping.de">juergen.meyer@knipping.de</a>, phone: +49 7131 4063-52 Goods receipt Talheim: Alex Schlecht, email: <a href="mailto:juergen.meyer@knipping.de">juergen.meyer@knipping.de</a>, phone: +49 7131 4063-52 Goods receipt Gummersbach: Viktor Klassen, email: <a href="mailto:juergen.meyer@knipping.de">juergen.meyer@knipping.de</a>, phone: +49 7131 4063-52 Goods receipt Gummersbach: Viktor Klassen, email: <a href="mailto:juergen.meyer@knipping.de">juergen.meyer@knipping.de</a>, phone: +49 7133 9806-50 Goods receipt Gummersbach: Viktor Klassen, email: <a href="mailto:juergen.meyer@knipping.de">juergen.meyer@knipping.de</a>, phone: +49 2261 308-10 Goods receipt Ottendorf-Okrilla: André Stier, email: <a href="mailto:juergen.meyer@knipping.de">juergen.meyer@knipping.de</a>, phone: +49 35205 4743-18

#### 4. Lead time from the order up to the release of goods

The delivery dates as stated in our order are binding upon the supplier.

The required flexibility is 15% of the weekly demand average based on the annual quantity agreed. The obligation to accept goods is 4 weeks for end products (production release) and a further 6 weeks for raw materials (material release). Delivery forecasts going beyond this initially apply for the production planning of the supplier only. Exceptions have to be arranged by writing, if necessary. For fluctuations in demand that exceed the aforementioned thresholds the capacity and delivery time will be considered on an individual case basis. In critical supply situations the supply will be governed by the bottleneck management system appropriate to the situation.

#### Single purchase order, call-off, call via EDI

The processing of single purchase orders and call-offs shall take place within 48 hours. If we do not receive any written contraindications, the order shall be deemed to have been accepted.

Corresponding changes regarding quantities and schedules from these orders cannot be considered within this period.

#### 6. Lead times from notification up to collection

The number of days between the notification of the goods up to the date of collection (lead time) shall not exceed 5 working days. In the event of non-compliance, warehouse costs of EUR 10 EUR / week / pallet shall be charged.

#### 7. Applicable law, court of jurisdiction, court of arbitration?

Place of jurisdiction is the registered office of the respective individual companies. German law applies.

#### 8. Confirmations of arrival

The Client shall issue the Supplier confirmations of arrival within 4 weeks of collecting the goods. Confirmation shall be provided for each delivery note number.

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#### 9. Packaging

Standard disposable packaging:

The respective packaging data sheet of the delivery plant applies.

We ship one-way pallets with cartons as standard.

- Leingarten/Talheim: These are wrapped in stretch foil. Straps are not used as our pallets are
  adequately secured by the stretch foil. A different form of packaging is possible, this, however,
  has to be agreed on a case-by-case basis with the delivery plant, and the additional costs shall be
  borne by the Client.
- Gummersbach/Ottendorf: These are secured by straps. A different form of packaging is possible, this, however, has to be agreed on a case-by-case basis with the delivery plant and the additional costs shall be borne by the Client.

Returnable packaging:

The respective packaging data sheet of the delivery plant applies.

If returnable packaging is used, this packaging is to be made available by the Client, in a cleaned condition, at no added cost. Additional costs for the handling etc. to be agreed on a case-by-case basis.

### 10. Labeling

We solely use labels that comply with VDA4902.

Should special formats be required that can be produced at the delivery plant, the Customer shall be charged according to the expense thereby incurred.

#### 11. Incoterms

The standard Incoterm is EXW (Ex Works) or FCA place of loading.

#### 12. Loading / truck / stowage in container

For EXW the goods are provided at the corresponding ramp ready for loading. The carrier loads the goods itself.

With FCA at place of loading the loading of the goods is carried out by the staff of the Supplier. Containers are always loaded by the staff of the Supplier.

The carrier is responsible for securing the load and road safety condition of the vehicle.

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#### 13. Warehousing conditions

The parts delivered by us are not subject to any specific requirements with regard to storage and handling. The parts are also not conditioned.

The parts can be stored without the occurrence of any impairment for several years under normal conditions i.e. in closed rooms, without variations in climate, away from direct sunlight, without mechanical loads and without contamination etc.

It is to be observed that parts made of polyamide take up or give off water depending on the air humidity.

This has a limited impact on the notch impact strength of the parts.

The extent to which water is absorbed or discharged by the parts depends on the climate conditions at the place of storage

#### 14. Accompanying documents

Latest version of the shipping and delivery terms (must always be updated!)

Should individual contents of the accompanying documents be contradictory or divergent to these guidelines, then these Logistics Guidelines shall always apply.

The Logistics Guidelines takes precedence over the accompanying documents.

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## 15. List of Abbreviations

ABD	Ausfuhrbegleitdokument - Accompanying document
BMG	Baumustergenehmigung - Type approval
CKD	Completely Knocked Down Vehicles
SKD / MKD	Semi oder Medium Knocked Down - Vehicles
ЕМРВ	Erstmusterprüfbericht - Initial Sample Inspection Report
EOP	End of production
eRFQ	electronic Request For Quotation (quotation portals)
FA	Fertigungsauftrag - Production Order
FAB	Feinabruf - Daily Call-Off (see also LAB)
FCL	Full Container Load (see also LCL)
FZ	Fortschrittszahl - Cumulative Quantities
GLT	Großladungsträger - Large/heavy load carrier (HLC), large loading medium
GS	VW www.vwgroupsupply.com
IPC	BMW Group International Purchasing Conditions for Production Material and Vehicle Components IPC
КСС	Konzern Consolidation Center - VW/Audi/Skoda Group Consolidation Center
KEP	(English CEP) Currier Express Parcel – Service Provider: DHL Express, UPS, etc.
KLT	Kleinladungsträger - Small load carrier (SLC), small loading medium
LAB	Lagerabruf - Warehouse Release Order - see also FAB
LCL	Less than Container Load, see also FCL
Lead time	Lead Time or Delivery Time
MDE	Maschinendatenerfassung - Machine Data Collection (production quantities)
MOQ	Minimum Order Quantity (wherever possible also optimal packaging: whole cartons /SLC, whole pallets
OPAL	Origin and Preference Portal (OPAL) of BMW
	(Proof of Origin/Long-term Supplier Declaration/Preferential Treatment
OS	Nullserie / Pre-series
POD	Place of Delivery or with FCA, EXW: Leingarten
	Proof of Delivery
PPAP	Production Part Approval Process
PSW	Part Submission Warrant (sampling)
PVS	Production Series Test
SOP	Start of Production - Start of series production at the customers
TLB	Technische Lieferbedingungen - TDS Technical Delivery Specifications - Quality
VFF	Vorserien-Freigabe Fahrzeuge / Pre-series vehicle acceptance
ZSB-Nr.	Zusammenbau-Nr Assembly No. (Component made of several parts)

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